

Annexure B - EVALUATION MATRIX

Criteria	Maximum Score
1. Quantitative	
1.1. Upfront Payment / Amount	90
1.2. Capping of Expenses	5
1.3. Balance Consideration and Future Receivables	5
	100

1. Quantitative Parameters [Total Score – 100]

1.1. **Upfront Payment / Amount**

Score	Details	Scoring Methodology																	
Maximum Score: 90	<p>Payment of Upfront Payment / Amount within 15 (fifteen) from the date of issuance of LOI by the Liquidator which is part of the Total Consideration payable by the Successful Applicant as against the assignment / transfer of the NRRR - Tug Shweta</p> <p>Note:</p> <ol style="list-style-type: none"> The bidder submitting Upfront Payment less than 0.5 shall be disqualified. In a scenario where there is tie, priority shall be given to the bidder with the highest Upfront Payment / Amount 	<table border="1"> <thead> <tr> <th>Scoring Criteria (INR Cr.)</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>Above 10.5</td> <td>90</td> </tr> <tr> <td>Above 8.5 to 10.5</td> <td>73-90</td> </tr> <tr> <td>Above 6.5 to 8.5</td> <td>55-72</td> </tr> <tr> <td>Above 4.5 to 6.5</td> <td>37-54</td> </tr> <tr> <td>Above 2.5 to 4.5</td> <td>19-36</td> </tr> <tr> <td>Above 0.5 to 2.5</td> <td>0-18</td> </tr> <tr> <td>Less than 0.5</td> <td>0</td> </tr> </tbody> </table>	Scoring Criteria (INR Cr.)	Score	Above 10.5	90	Above 8.5 to 10.5	73-90	Above 6.5 to 8.5	55-72	Above 4.5 to 6.5	37-54	Above 2.5 to 4.5	19-36	Above 0.5 to 2.5	0-18	Less than 0.5	0	
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1.2. **Capping of Expenses**

Score	Details	Scoring Methodology									
Maximum Score: 5	Expenses to be deducted based on a % of Upfront Amount/Payment for sharing any future proceeds	<table border="1"> <thead> <tr> <th>Scoring Criteria</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>< 10% of Upfront Amount</td> <td>5</td> </tr> <tr> <td>> = 10% – 15% of Upfront Amount</td> <td>3</td> </tr> <tr> <td>> = 15% of Upfront Amount</td> <td>0</td> </tr> </tbody> </table>	Scoring Criteria	Score	< 10% of Upfront Amount	5	> = 10% – 15% of Upfront Amount	3	> = 15% of Upfront Amount	0	
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1.3. **Balance Consideration and Future Receivables**

Score	Details	Scoring Methodology											
Maximum Score: 5	The Successful Applicant shall be required to additionally pay the portion of the recovery relating to NRR Asset to the Axis Bank Limited as more particularly mentioned in the Evaluation Matrix and as per the Bid submitted by the Successful Applicant upon actual recovery, subject to deductions on account of actual agreed costs incurred in effectuating such recovery including any and all legal costs capped at an amount as mentioned in the Bid submitted by the Successful Applicant.	<table border="1"> <thead> <tr> <th>Scoring Criteria</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>> = 80% of future proceeds net of expenses</td> <td>5</td> </tr> <tr> <td>> = 70% - 80% of future proceeds net of expenses</td> <td>3</td> </tr> <tr> <td>> = 60% - 70% of future proceeds net of expenses</td> <td>2</td> </tr> <tr> <td>> = 50% - 60% of future proceeds net of expenses</td> <td>0</td> </tr> </tbody> </table>	Scoring Criteria	Score	> = 80% of future proceeds net of expenses	5	> = 70% - 80% of future proceeds net of expenses	3	> = 60% - 70% of future proceeds net of expenses	2	> = 50% - 60% of future proceeds net of expenses	0	
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